# LET ME TELL YOUR STORY



I have nearly a decade of writing, marketing and project management experience. But enough about me.

What do you need?

It could be designs, writing and other marketing materials. Or maybe it's communications and brand strategies. Either way, you need someone who understands a business and its goals.

You want your story heard. I can help.

# BRANDING

I love branding. It's a chance to capture and communicate the values and personality of a company.

It's more than colours and logos. It's the thoughtful translation of a vision into visuals. Nothing makes me happier than seeing brands come to life.

Click the images to see the brand guides.





# ... CONIGGLE

A little accent to remind us of our quirks. Your computer does it when you spell something wrong.
But also when you're right and it just hasn't seen that before.

We specialize in unique; the things most haven't seen yet.



DEVON CORNELIUS BRAND STANDARDS

**BRANDING** 







# GRAPHIC DESIGN

Great messaging is lost if it's missing a nice presentation. I want to draw people in so they engage with your story.

Psst-I designed this portfolio to tell my story. Is it working so far?



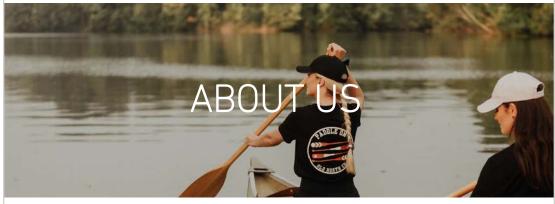


# COPYWRITING

I'm a storyteller at heart so writing comes naturally. My approach is human-centered and empathetic. I want to know the company, their customers and the why behind the work.

The image on the right links to one of my favourite local startups who let me tell their story.

OLD NORTH CO.



We are Old North Co

Why Old North? First, it's a nod to our Canadian heritage but more importantly, our name comes from our neighbourhood roots in London, ON. It's our home—where our family and many of our friends live.

It's the place that keeps us grounded.

As much as we love exploring in nature, it's always nice to come home. Our clothing and accessories are inspired by all of that. When you think of Old North Co., picture sitting around the fire with friends, reading on a dock while the sun goes down, wandering on an endless trail. That's our vibe.



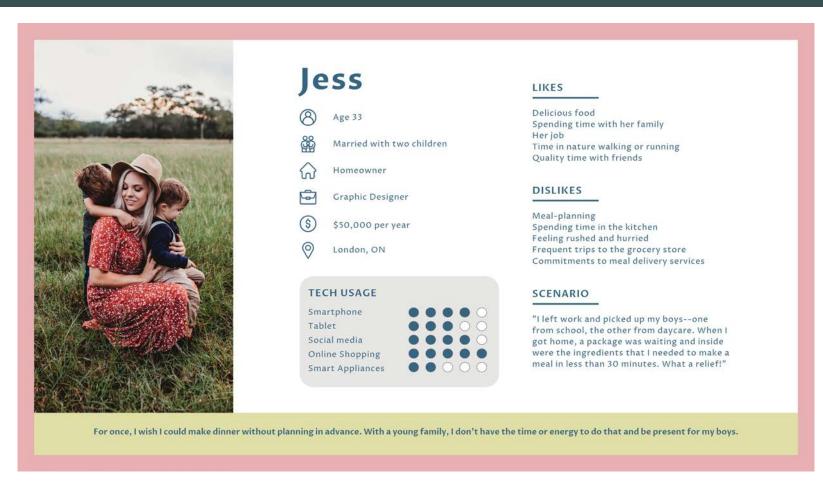
Founded by sisters Mallory and McKenzie Kemp, Old North Co. is a bold, yet humble approach to casual clothing. We're passionate about exploring the outdoors and are inspired by nature. We love our family and we're fuelled by community—so much so that we're committed to re-investing a portion of our sales to building community partners.

Just know that when you support Old North Co, you're also supporting others. Why? Because we're all connected somehow. And that's the power of community.

Welcome home to Old North.



You've got the right words and a great design, now what? You need a plan for what to say and when. You need to know your audience, where to find them and what they want to hear. Planning is essential to success.



# WWW **STRATEGY + PLANNING**

# AUDIENCE



## RACHEL

25-40 year old female Lives on their own or with spouse

Stable lifestyle and career

Mid-level income (45-\$60,000)

Appreciates nature and physical activity

Curious about house plants

Learns about plants online or from relatives

A creative spirit, looking for outlets

Willing to spend more on some products to support local businesses

Environmentally conscious

Willing to engage in workshops, either

Interested in interior decorating

Influenced by social media pictures and popular styles and designs



### LINDA

50-60 year old female

Likely a homeowner and empty-nes Established lifestyle and career

Mid to high income (\$60-75,000)

More disposable income than Rache

Prefers floral and decorative arrange over houseplants

Vacations often and doesn't want to maintain house plants

Willing to spend more on seasonal décor

Attracted to high quality products and reliable brands

Spends more money on gifts for others

Appreciates the beauty of nature indoors

Influenced by the perceived status of certain products and brands

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## **CHANNELS**



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Instagram is our main channel to reach Rachel with alluring imagery, inspirational and aspirational content, as well as

helpful information. We'll establish a seven-day rotation between the four messages (nature, community, help, design). Currently, we post daily and our audience seems to enjoy that frequency. We will use Linktree (or a similar app) to direct people from our profile to various pages on our website. We can also set up paid ads to target people inRachel's demographic. In addition to posting, we will respond to direct messages, engagement.

Online shopping is available and we ship across

Canada. We can link to products or categories

features on this page. The blog just launched

but we'll need to update the sort and filter

and we need more content immediately,

including: product features, client stories,

tutorials and answers to common questions.

We want people to browse and search this

and advice. We want people to share it with

their friends, leading to organic growth of

page, get lost in our world of plants, inspiration

Facebook is our primary char reach Linda with design inspi high-end products, gift ideas luxury items. We'll showcase seasonal décor, floral arrangements and o

ideas. On average we're posting three tin week and we plan to maintain that freque Each week will include product posts twi and interior design once. We will link each post to our website for purchase or furth engagement, like shopping or subscribin newsletter. We can also setup paid ads to people in Linda's demographic. In additio posting, we will respond to direct messag collect feedback and track engagement.



We will send a newsletter by once per month. Initially, thi go to all subscribers, not just specific demographic. As our

list grows, we can segment our data to better target Rachel, Linda and otential r audiences. Email is our opportunity to combine several messages based on that month's theme (e.g. holiday, special event or season). We can share products, sales, blog or vlog posts, client stories and pictures. It's an opportunity for two-way communication, thus we strongly suggest enabling replies.

# TIMELINE

### QUARTER-

#### 6 HOURS/QUARTER

- · Capture ideas
- · Create marketing materials and seasonal templates

	THEMES OF	HOLIDAYS		
Q1	Q2	Q3	Q4	
Valentine's Day Indoor crafts	Mother's Day Easter	Gardening Fresh flowers	Thanksgiving Christmas	

#### MONTH-

#### 6 HOURS/MONTH

- · Collect statistics from Facebook and Instagram (followers, likes, shares)
- · Collect website statistics
- (hits, shares, conversions) · Compile and send email newsletter

Q1	Q2	Q3	Q4	
Nature	Nature	Nature	Nature	
Help	Community	Community	Community	
Design	Help	Help	Design	

ONLINE POST ROTATION

MESSAGING

### WEEK-

#### 8 HOURS/WEEK

- · Create and schedule social media posts
- · Update blog/vlog content
- · Choose sale items

IG: Decor	IG: Plants	IG: Plant Care	Client	IG: Plants	IG: Sales FB: Other Products	Pla
FB: Plants	Update Blog	FB: Decor	Decor			

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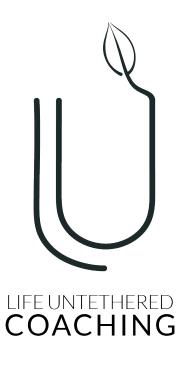
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For most peope, a company's website is the first introduction to the company. And they say that first impressions count. I love the challenge of finding the sweet spot between user experience, branding and design.

Here are a few sites that I've designed.









It all started for me with a blog, over 10 years ago. It's how I found my voice, honed my skills and learned the power of storytelling.

Fun fact: I wrote a viral blog post in 2020 that landed me on CBC. **Check it out**.

And click the links to the right to read some of my stories.











**JustSaying**